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## Original article

## Economic outcomes of sequences which include monoclonal antibodies against vascular endothelial growth factor and/or epidermal growth factor receptor for the treatment of unresectable metastatic colorectal cancer

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**Abstract****Background:**

Patients with unresectable, metastatic colorectal cancer with wild type Kirsten ras mutational status are eligible for sequential treatments which include monoclonal antibodies as first line (1L), second line (2L), or third line (3L) regimens.

**Objective:**

To compare the economic outcomes of different sequences which include monoclonal antibodies for the treatment of unresectable metastatic colorectal cancer.

**Methods:**

Individual drug regimens for 1L, 2L, and 3L treatments were compiled according to the clinical studies in the Summary of Product Characteristics for monoclonal antibodies. They were combined into plausible treatment sequences. Health outcomes were approximated using additive median PFS benefit, and economic outcomes were calculated with a treatment sequencing costing tool. Limitations of the analysis include the clinical trial data sources, cost assumptions, and the additive PFS approach.

**Results:**

Seventeen sequences were evaluated. Results of the analysis show that sequences including 1L anti-EGFRs generally have relatively low-to-medium health outcomes at the highest comparative sequence costs compared to sequences including 2L anti-EGFRs, which have lower health outcomes at the lowest cost. Sequences including 3L anti-EGFRs (sequential bevacizumab-based 1L and 2L) have the highest health outcomes, with potential cost savings of €5972–€11,676 if replacing 2L anti-EGFRs or an additional cost of €5909–€12,708 if replacing 1L anti-EGFR regimens.

**Conclusion:**

Clinical sequences consisting of 1L and 2L line bevacizumab followed by 3L anti-EGFR potentially yield the greatest health outcomes associated with a reasonable trade-off in additional cost when replacing 1L anti-EGFRs and are potentially cost-saving if replacing 2L anti-EGFRs, per patient per lifetime. To maximize health outcomes, optimal sequences include anti-EGFRs as 3L regimen, with an approximately equivalent trade-off in costs between the most costly (anti-EGFR 2L) and least costly (anti-EGFR 1L) sequences.

**Introduction**

Colorectal cancer (CRC) is the second and third most common cancer for women and men, respectively, accounting for ~8% of all cancer deaths

worldwide. Estimates indicate that there were 1,233,000 new cases and 608,000 deaths worldwide in 2008 due to CRC<sup>1</sup>. Up to 20% of patients present with metastatic colorectal cancer (mCRC)<sup>2</sup>, of which a minority are eligible for resection<sup>3</sup>. In unresectable patients, goals of treatment include stopping tumor progression and prolonging overall survival (OS), while controlling for symptoms and sustaining quality-of-life<sup>3</sup>.

Previously, cytotoxic agents (e.g. fluoropyrimidines: 5-fluorouracil or capecitabine, oxaliplatin, irinotecan) as single agents and (mostly) chemotherapy combination regimens such as folinic acid/5-fluorouracil/oxaliplatin (FOLFOX); folinic acid/5-fluorouracil/irinotecan (FOLFIRI) and capecitabine/oxaliplatin (XELOX) were the mainstay of treatment. Nowadays, monoclonal antibodies against vascular endothelial growth factor (VEGF) or epidermal growth factor receptor (EGFR) are used in combination with chemotherapy to further improve patient outcomes<sup>3</sup>. Two anti-VEGFs (bevacizumab, aflibercept) and two anti-EGFRs (cetuximab, panitumumab) are potentially available for the treatment of unresectable metastatic CRC.

Cetuximab (CET) is a monoclonal antibody against EGFR indicated for the treatment of KRAS WT patients only. In 1L regimens it is used in combination with irinotecan or FOLFOX; or as monotherapy in patients failing oxaliplatin and irinotecan<sup>4</sup>. CET + FOLFIRI has demonstrated statistically significant improvement in PFS and OS vs FOLFIRI alone<sup>5</sup>, and inconsistent evidence suggests an improvement in PFS for CET + fluoropyrimidine/oxaliplatin regimens<sup>5-8</sup>. In 2L regimens: CET + irinotecan demonstrated a statistically significant improvement in PFS vs irinotecan alone<sup>9</sup>. In 3L regimens CET + BSC demonstrated a statistically significant improvement in PFS and OS vs BSC alone<sup>10,11</sup>.

Panitumumab (PAN) is a monoclonal antibody indicated for the treatment of KRAS WT patients in combination with FOLFOX as 1L, with FOLFIRI in 2L and as monotherapy for patients failing fluoropyrimidine, oxaliplatin, and irinotecan<sup>12</sup>. PAN + FOLFOX (1L) and PAN + FOLFIRI (2L) demonstrated a statistically significant improvement in PFS<sup>13,14</sup>. For 3L regimens, PAN + BSC demonstrated a statistically significant improvement in PFS vs BSC alone<sup>15</sup>. At the time of this analysis, the sequential use of anti-EGFRs (i.e. as 1L followed by 2L treatment) had not been evaluated in clinical studies.

Bevacizumab (BEV) is a monoclonal antibody against VEGF indicated in the treatment of mCRC patients regardless of KRAS mutation status. In 1L regimens, BEV demonstrated a statistically significant improvement in OS and PFS in combination with 5-fluorouracil (5FU)/leucovorin/irinotecan<sup>16</sup>, and a statistically significant improvement in PFS in combination with fluoropyrimidines plus oxaliplatin<sup>17</sup>. In 2L therapy BEV high dose

(10 mg) demonstrated a statistically significant improvement in OS and PFS in combination with FOLFOX<sup>18</sup>. Bevacizumab low dose (5 mg) 2L beyond 1st progression in patients pre-treated with bevacizumab in 1L has been evaluated in a phase III randomized controlled trial<sup>19</sup>.

Aflibercept is a recombinant fusion protein consisting of VEGF-binding portions from the extracellular domains of human VEGF Receptors 1 and 2 fused to the Fc portion of the human IgG1<sup>20,21</sup>. In 2L regimens, aflibercept demonstrated a statistically significant improvement in OS and PFS in combination with FOLFIRI<sup>20,21</sup>. There is currently no randomized phase III data for aflibercept in 1L.

The fundamental differences between anti-VEGFs and anti-EGFRs are their mode of action. All patients are eligible for treatment with anti-VEGFs independent of RAS status, and no sub-group of patients with more pronounced clinical outcomes in terms of progression-free survival (PFS) and overall survival (OS) has been identified. In contrast, KRAS Wild-Type (WT) status is a mandatory feature for the use of cetuximab and panitumumab. Out of all patients with mCRC, up to 60% will test positive for KRAS WT disease and be eligible for anti-EGFR therapy<sup>22</sup>. Patients testing positive for KRAS Mutant-Type (MT), which account for up to 50% of all tumors, may not respond to treatment.

Oncologists are increasingly required to consider the economic impact of different treatment sequences in addition to patient health outcomes. This analysis seeks to evaluate and compare the health and economic impacts of a range of sequences which include anti-VEGFs and anti-EGFRs for the treatment of unresectable metastatic colorectal cancer.

## Objective

The objective of the research was to compare the health and economic outcomes of different sequential treatment approaches which include monoclonal antibodies against vascular endothelial growth factor and/or epidermal growth factor receptor for the treatment of unresectable metastatic colorectal cancer.

## Methods

The following terminology is used in the analysis: *drug regimens* are combinations of drugs generally consisting of a biologic and backbone chemotherapy; *therapy lines* refers to first, second, and third line drug regimens; *sequences(ing)* refer to combinations of first, second and third therapy lines.

To achieve the objective, the research set out to:

- Identify drug regimens available for the treatment of mCRC from the pivotal studies referenced in the

Summary of Product Characteristics of the biologic agents.

- Compare the monthly cost of different drug regimens for first, second, and third therapy lines.
- Combine 1L, 2L, and 3L drug regimens into clinically plausible treatment sequences which were verified by clinical oncologists.
- Compare different sequences with respect to health and cost outcomes. In the analysis, the term 'health outcomes' was used to represent the clinical outcomes and approximated by progression-free survival data.

To identify drug regimens, a list of pivotal studies was compiled from the efficacy section of each summary of product characteristics (SmPCs) for BEV, CET, and PAN, respectively, in addition to the ML18147 study<sup>4,12,19,23</sup>. Drug regimens, dosing schedules, and median PFS outcomes were extracted from each study to be used for calculation of costs and comparison of health outcomes. First, second, and third line drug regimens were combined into plausible treatment sequences for three possible scenarios: where an anti-EGFR is used as 1L, 2L, or 3L treatment, respectively. Treatment sequences were constructed on the basis of licensed indications (SmPCs accessed December 2012)<sup>4,12,23</sup>, feasibility of combinations (example anti-EGFRs cannot be used in sequence; chemotherapy backbones crossover from one treatment line to the next) and expert opinion<sup>24–26</sup>. The validity of the clinical sequences was verified by clinical oncologists who contributed to this analysis<sup>24–26</sup>. To compare health outcomes, progression-free survival (PFS) was selected as a proxy for clinical benefit. Due to the absence of sequential randomized control trial data for biologics, median PFS values were added according to the corresponding clinical trial data.

To compare costs, the total monthly cost and total sequence cost per patient per lifetime according to 1L, 2L, and 3L combinations were calculated for the base case country Germany using a statutory health insurance (Gesetzliche Krankenversicherung) perspective. The focus of the analysis was direct drug and administration costs, indirect costs due to adverse events were not included, as detailed in the discussion section. A Treatment Sequencing Costing (TSC) model was developed in Microsoft Excel (Microsoft, Redmond, WA) to calculate the monthly and sequence costs of different drug regimens. It consists of user input sheets which can be customized with user-input drug and administration cost data to perform analyses consistently across different countries and which form the basis for the calculation of the individual drug regimens per line of therapy. A bottom up (micro-costing) approach is used for each therapy line to calculate the monthly cost per drug regimen based on the German drug dosage, drug cost per milligram, cycle length, and administration cost information. *Total sequence cost per patient lifetime* was calculated as the product of the monthly

Table 1. Studies referenced in SmPCs for bevacizumab, cetuximab, and panitumumab.

Study name/description from SmPC	Study reference
Bevacizumab	
NO16966 (1L)	Cassidy <i>et al.</i> <sup>27</sup> , Saltz <i>et al.</i> <sup>17</sup> , de Gramont <i>et al.</i> <sup>28</sup>
E3200 (2L)	Giantonio <i>et al.</i> <sup>18,29</sup>
AVF2107g	Hurwitz <i>et al.</i> <sup>16</sup>
AVF0780g	No formal publication
AVF2192g	No formal publication
Cetuximab	
EMR 62 202-013 (CRYSTAL 1L)	Van Cutsem <i>et al.</i> <sup>5</sup>
EMR 62 202-047 (OPUS 1L)	Bokemeyer <i>et al.</i> <sup>7</sup>
COIN 1L (open label study)	Maughan <i>et al.</i> <sup>6</sup>
CA225006 (EPIC 2L)	Sobrero <i>et al.</i> <sup>9</sup>
CA225025 (C017 2L as single agent)	Jonker <i>et al.</i> <sup>10</sup> , Karapetis <i>et al.</i> <sup>11</sup>
EMR 62 202-007 (BOND)	Pfeiffer <i>et al.</i> <sup>30,31</sup>
Panitumumab	
Monotherapy (3L)	Van Cutsem <i>et al.</i> <sup>15</sup>
1L with FOLFOX	Douillard <i>et al.</i> <sup>13</sup>
	Siena <i>et al.</i> <sup>32</sup>
2L with FOLFIRI	Peeters <i>et al.</i> <sup>14</sup>

drug regimen cost and the treatment duration for 1L, 2L, and 3L therapies, respectively. The products of drug regimen and monthly cost per duration of treatment were summed for all therapy lines.

## Evidence

Drug regimens were derived from the clinical studies presented in the efficacy sections of the summary of product characteristics (SmPCs) for the biologic drugs. Study references and their related publications are listed in Table 1.

Drug acquisition and administration costs were derived from country-specific sources summarized in Table 2. Median PFS values were extracted from the pivotal studies shown in Table 3.

## Assumptions

All regimens included in the analysis are sourced from the pivotal studies referenced in the respective SmPCs, except for two regimens which needed to be added. Specifically, to enable cross-over chemotherapy from 1L to 2L, the first regimen added was 2L *Bev 10 mg + FOLFIRI*, for which no efficacy (PFS) data was available in a study and, therefore, was estimated as follows. To avoid biasing the analysis, the assumed drug regimen was duplicated: for the first entry efficacy was assumed equivalent to the ML18147 study (BEV 5 mg + FOLFIRI)<sup>19</sup> with Median PFS equal to 5.7 months (assumed to be a minimum estimate which biases costs in favor of BEV and efficacy against BEV), for the second entry efficacy was assumed equivalent to BEV 10 mg + FOLFOX<sup>18</sup>, with Median PFS equal to 7.4

Table 2. Drug and administration cost data for Germany.

Drug name	Cost/mg (€)	Source
Bevacizumab	€3.59	WINAPO SQL Lauer Taxe (Version March 2012)
Cetuximab	€2.45	
Panitumumab	€5.34	
Fluorouracil	€0.005	
Capecitabine	€0.007	
Oxaliplatin	€4.03	
Irinotecan	€2.27	
Leucovorin (Folinic acid) (400 mg Racemic)	€0.500	Assumption
Leucovorin (Folinic acid) (200 mg)	€0.410	WINAPO SQL Lauer Taxe (Version March 2012)
Administration cost: Intravenous Therapy	€15.60	Kassenärztliche Bundesvereinigung (KBV); Einheitlicher Bewertungsmaßstab (EBM) Version: 1; Quartal 2012. Last change: 2012*

Administration cost per single intravenous administration in Germany applies to a more than 60 min administration; \*rounded up to 0.01.

Table 3. Median PFS (proxy health outcome and treatment duration) from pivotal studies.

Drug regimen	Median PFS	Significance	Reference
<b>1L</b>			
BEV 5 mg + FOLFOX 4 (N016966 Saltz 2008)	9.4	$p = 0.0023$	Cassidy <i>et al.</i> <sup>27</sup> , Saltz <i>et al.</i> <sup>17</sup> , de Gramont <i>et al.</i> <sup>28</sup>
BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	$p = 0.0023$	Cassidy <i>et al.</i> <sup>27</sup> , Saltz <i>et al.</i> <sup>17</sup> , de Gramont <i>et al.</i> <sup>28</sup>
CET 250 mg weekly + FOLFOX (KRAS WT COIN Maughan 2011)	8.6	Not significant	Maughan <i>et al.</i> <sup>6</sup>
CET 250 mg weekly + FOLFOX 4 (KRAS WT, OPUS BOKEMEYER PII, 2011)	8.3	$p = 0.0064$	Bokemeyer <i>et al.</i> <sup>7</sup>
PAN + FOLFOX 4 (KRAS WT, Prime, Douillard 2011)	9.6	Not reported	Douillard <i>et al.</i> <sup>13</sup> , Siena <i>et al.</i> <sup>32</sup>
CET 250 mg weekly + XELOX (KRAS WT COIN Maughan 2011)	8.6	Not significant	Maughan <i>et al.</i> <sup>6</sup>
CET 250 mg weekly + FOLFIRI (KRAS WT CRYSTAL Van Cutsem 2009)	9.9	Not reported	Van Cutsem <i>et al.</i> <sup>5</sup>
<b>2L</b>			
BEV 7.5 mg + XELOX (ML 18147)	5.7	$p < 0.0001$	Arnold <i>et al.</i> <sup>19</sup>
BEV 5 mg + FOLFOX 6 (ML18147)	5.7	$p < 0.0001$	Arnold <i>et al.</i> <sup>19</sup>
BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	$p < 0.0001$	Arnold <i>et al.</i> <sup>19</sup>
BEV 10 mg + FOLFIRI (Assumption)*	5.7	Not applicable	Assumption
BEV 10 mg + FOLFIRI (Assumption)*	7.3	Not applicable	Assumption
PAN + FOLFIRI (KRAS WT, Peeters 2010)	5.9	Statistically significant	Peeters <i>et al.</i> <sup>14</sup>
CET 250 mg weekly + IRI (EPIC, Sobrero 2008 2L)	4.0	Not reported	Sobrero <i>et al.</i> <sup>9</sup>
BEV 10 mg + FOLFOX 4 (E3200, Giantonio 2007)	7.3	$p < 0.0001$	Giantonio <i>et al.</i> <sup>18,29</sup>
<b>3L</b>			
BSC alone*	1.8	Not applicable	Karapetis <i>et al.</i> <sup>11</sup>
CET 250 mg weekly + BSC (KRAS WT C017 Karapetis 2008)**	3.7	$p < 0.0001$	Jonker <i>et al.</i> <sup>10</sup> , Karapetis <i>et al.</i> <sup>11</sup>
PAN + BSC Van Cutsem 2007 (KOL regimen PAN alone)	8.0	$p < 0.0001$	Van Cutsem <i>et al.</i> <sup>15</sup>
CET 250 mg weekly + IRI (Pfeiffer 2008)	5.4	Not applicable	Pfeiffer <i>et al.</i> <sup>30,31</sup>

\*Fill in regimens are those which were required to complete treatment sequences but are not sourced from SmPCs. For more details see assumptions section.

\*\*This study can be interpreted as 2L or 3L.

months (assumed to be a maximum estimate which biases costs against BEV and efficacy in favor of BEV). All results are presented. The second regimen added was 3L BSC, for which the efficacy was based on the CO17 study<sup>11</sup>.

Backbone chemotherapies were restricted to FOLFOX, FOLFIRI, or XELOX, based on the assumption that these are the most commonly used backbones. Calculations are based on the average patient weight of 70 kg and height 170 cm (body surface area 1.8 m<sup>2</sup>). Administration costs are calculated assuming that, if drugs are administered

simultaneously (equal or corresponding cycle lengths), a single administration cost is applied per administration.

Median PFS was used as a proxy for treatment duration and health benefit (discussed in detail in the Discussion section). Median PFS outcomes of the ML18147 study were applied to all 2L BEV (5 mg) regimens regardless of backbone chemotherapy. In the absence of an alternate approach, median PFS was summed across 1L, 2L, and 3L regimens as a proxy for total treatment duration for all sequences.



Best supportive care (BSC) was assumed to exclude active chemotherapy and was approximated at a fixed monthly cost of €100 per month, covering palliative care for each month of treatment duration.

## Results

### First, second, and third line drug regimens (monthly costs)

The calculated total monthly cost for each drug regimen for each therapy line is shown in Table 4. In first line, the least costly biological drug regimens are bevacizumab-based followed by cetuximab-based and Panitumumab-based regimens. Similar results are seen for second line, except for high dose (10 mg) BEV-based regimens which are comparatively costly. In third line, the least costly regimens are ones in which biologics are combined with BSC instead of a cytotoxic drug.

### Treatment sequences

To combine the drug regimens for each line of therapy into plausible treatment sequences, three potential scenarios were: where an anti-EGFR is used in first, second, or third line treatment. Where an anti-EGFR is used in 1L, the 2L option is generally BEV (10 mg), leaving the remaining 3L option of BSC. Where an anti-EGFR is

used in 2L; sequences may begin with BEV (5 mg) 1L regimen followed by 2L anti-EGFR and again leaving the remaining 3L option BSC. Where an anti-EGFR is used in 3L, sequences begin with bevacizumab 1L followed by bevacizumab 2L. A list of sequences used in this analysis along with the respective median PFS is shown in Table 5.

### Comparison of clinical outcomes

The sequences were evaluated to determine the maximum combined PFS benefit for different combinations of 1L, 2L, and 3L regimens. All results are shown in Table 6 arranged in ascending order of combined PFS.

Under the assumptions of the analysis, the sequence with the minimum expected PFS health outcomes uses an anti-EGFR in 2L (BEV 5 mg + FOLFOX4 ▶ CET 250 mg weekly + IRI ▶ BSC) with a total combined PFS of 15.2 months. In comparison the sequence with the maximum expected PFS health outcomes uses an anti-EGFR in 3L (BEV 7.5 mg + XELOX ▶ BEV 5 mg + simplified FOLFIRI ▶ PAN + BSC) with a maximum benefit of 23.1 months. The large difference in outcomes is driven by the favorable results of the 3L PAN studies compared to the use of BSC alone in 3L. Four out of the top five sequences where health outcome is maximized include sequential bevacizumab-based regimens with an expected combined median PFS of 18.8; 20.5; 23.1; and 23.1 months, respectively. Note that, even for BEV (10 mg) + FOLFIRI (assumed regimens) with maximum estimated PFS 7.4

Table 4. Calculated monthly drug costs by line of therapy.

Drug regimen	Month 1 cost	Month 2 cost
<b>1L</b>		
BEV 5 mg + FOLFOX 4 (N016966 Saltz 2008)	€4493	€4493
BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	€4648	€4648
CET 250 mg weekly + FOLFOX (KRAS WT COIN Maughan 2011)	€6628	€5960
CET 250 mg weekly + FOLFOX 4 (KRAS WT, OPUS BOKEMEYER PII, 2011)	€6636	€5968
CET 250 mg weekly + XELOX (KRAS WT COIN Maughan 2011)	€6725	€6057
CET 250 mg weekly + FOLFIRI (KRAS WT CRYSTAL Van Cutsem 2009)	€7253	€6585
PAN + FOLFOX 4 (KRAS WT, Prime, Douillard 2011)	€6636	€6636
<b>2L</b>		
BEV 7.5 mg + XELOX (ML 18147)	€4648	€4648
BEV 5 mg + FOLFOX 6 (ML18147)	€5088	€5088
BEV 5 mg + simplified FOLFIRI (ML18147)	€5110	€5110
CET 250 mg weekly + IRI (EPIC, Sobrero 2008 2L)	€6999	€6331
BEV 10 mg + FOLFIRI (Required regimen)*	€6632	€6632
PAN + FOLFIRI (KRAS WT, Peeters 2010)	€6929	€6929
BEV 10 mg + FOLFOX 4 (E3200, Giantonio 2007)	€7223	€7223
<b>3L</b>		
BSC alone (Required regimen)*	€100	€100
CET 250 mg weekly + BSC (KRAS WT C017 Karapetis 2008)**	€5007	€4339
PAN + BSC Van Cutsem 2007 (KOL regimen PAN alone)	€5007	€5007
CET 250 mg weekly + IRI (Pfeiffer 2008)	€6521	€5853

Initial CET doses incur an incremental drug cost for month 1 based on the higher upfront dose; therefore, results are arranged in ascending order of cost for month 2.

\*Required regimens are those which were required to complete treatment sequences but which are not sourced from SmPCs.

\*\*This study can be interpreted as 2L or 3L.

Table 5. Potential treatment sequences based on studies referenced in SmPCs.

First line drug regimen	Median PFS (months)	Second line drug regimen	Median PFS (months)	Third line drug regimen	Median PFS (months)	Sum of PFS
<b>Anti-EGFR 1L</b>						
CET 250 mg weekly + FOLFOX 4 (KRAS WT, OPUS BOKEMEYER PII, 2011)	8.3	BEV 10 mg + FOLFIRI (Assumption)	5.7	BSC (KRAS WT Karapetis C017)	1.8	15.8
CET 250 mg weekly + FOLFOX (KRAS WT COIN Maughan 2011)	8.6	BEV 10 mg + FOLFIRI (Assumption)	5.7	BSC (KRAS WT Karapetis C017)	1.8	16.1
CET 250 mg weekly + XELOX (KRAS WT COIN Maughan 2011)	8.6	BEV 10 mg + FOLFIRI (Assumption)	5.7	BSC (KRAS WT Karapetis C017)	1.8	16.1
PAN + FOLFOX 4 (KRAS WT, Prime, Douillard 2011)	9.6	BEV 10 mg + FOLFIRI (Assumption)	5.7	BSC (KRAS WT Karapetis C017)	1.8	17.1
CET 250 mg weekly + FOLFOX 4 (KRAS WT, OPUS BOKEMEYER PII, 2011)	8.3	BEV 10 mg + FOLFIRI (Assumption)	7.3	BSC (KRAS WT Karapetis C017)	1.8	17.4
CET 250 mg weekly + FOLFOX (KRAS WT COIN Maughan 2011)	8.6	BEV 10 mg + FOLFIRI (Assumption)	7.3	BSC (KRAS WT Karapetis C017)	1.8	17.7
CET 250 mg weekly + XELOX (KRAS WT COIN Maughan 2011)	8.6	BEV 10 mg + FOLFIRI (Assumption)	7.3	BSC (KRAS WT Karapetis C017)	1.8	17.7
PAN + FOLFOX 4 (KRAS WT, Prime, Douillard 2011)	9.6	BEV 10 mg + FOLFIRI (Assumption)	7.3	BSC (KRAS WT Karapetis C017)	1.8	18.7
CET 250 mg weekly + FOLFIRI (KRAS WT CRYSTAL Van Cutsem 2009)	9.9	BEV 10 mg + FOLFOX 4 (E3200, Giantonio 2007)	7.3	BSC (KRAS WT Karapetis C017)	1.8	19.0
<b>Anti-EGFR 2L</b>						
BEV 5 mg + FOLFOX 4 (N016966 Saltz 2008)	9.4	CET 250 mg weekly + IRI (EPIC, Sobrero 2008 2L)	4.0	BSC (KRAS WT Karapetis C017)	1.8	15.2
BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	CET 250 mg weekly + IRI (EPIC, Sobrero 2008 2L)	4.0	BSC (KRAS WT Karapetis C017)	1.8	15.2
BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	PAN + FOLFIRI (KRAS WT, Peeters 2010)	5.9	BSC (KRAS WT Karapetis C017)	1.8	17.1
BEV 5 mg + FOLFOX 4 (N016966 Saltz 2008)	9.4	PAN + FOLFIRI (KRAS WT, Peeters 2010)	5.9	BSC (KRAS WT Karapetis C017)	1.8	17.1
<b>Anti-EGFR 3L</b>						
BEV 5 mg + FOLFOX 4 (N016966 Saltz 2008)	9.4	BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	CET 250 mg weekly + BSC (KRAS WT C017 Karapetis 2008)*	3.7	18.8
BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	CET 250 mg weekly + IRI (Pfeiffer 2008)	5.4	20.5
BEV 5 mg + FOLFOX 4 (N016966 Saltz 2008)	9.4	BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	PAN + BSC Van Cutsem 2007 (KOL regimen PAN alone)	8.0	23.1
BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	PAN + BSC Van Cutsem 2007 (KOL regimen PAN alone)	8.0	23.1

\*This study can be interpreted as 2L or 3L.

Table 6. Sequences arranged in ascending order of health outcomes (sum of median PFS).

Line	1L drug regimen	PFS	Total cost 1L	2L drug regimen	PFS	Total cost 2L	3L regimen	PFS	Total cost 3L	SUM PFS	Total sequence cost	Average monthly cost
2L	BEV 5 mg + FOLFFOX 4 (N016966 Saltz 2008)	9.4	€42,233	CET 250 mg weekly + IRI (EPIC, Sobrero 2008 2L)	4.0	€28,664	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>15.2</b>	€71,076	€4676
2L	BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	€43,694	CET 250 mg weekly + IRI (EPIC, Sobrero 2008 2L)	4.0	€28,664	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>15.2</b>	€72,537	€4772
1L	CET 250 mg weekly + FOLFFOX 4 (KRAS WT, OPUS BOKEMEYER PII, 2011)	8.3	€55,744	BEV 10 mg + FOLFIRI (Assumed regimen minimum efficacy)*	5.7	€37,801	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>15.8</b>	€93,726	€5932
1L	CET 250 mg weekly + FOLFFOX (KRAS WT COIN Maughan 2011)	8.6	€57,668	BEV 10 mg + FOLFIRI (Assumed regimen minimum efficacy)*	5.7	€37,801	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>16.1</b>	€95,650	€5940
1L	CET 250 mg weekly + XELOX (KRAS WT COIN Maughan 2011)	8.6	€58,503	BEV 10 mg + FOLFIRI (Assumed regimen minimum efficacy)*	5.7	€37,801	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>16.1</b>	€96,484	€5992
1L	PAN + FOLFFOX 4 (KRAS WT, Prime, Douillard 2011)	9.6	€63,703	BEV 10 mg + FOLFIRI (Assumed regimen minimum efficacy)*	5.7	€37,801	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>17.1</b>	€101,684	€5946
2L	BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	€43,694	PAN + FOLFIRI (KRAS WT, Peeters 2010)	5.9	€40,883	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>17.1</b>	€84,757	€4956
2L	BEV 5 mg + FOLFFOX 4 (N016966 Saltz 2008)	9.4	€42,233	PAN + FOLFIRI (KRAS WT, Peeters 2010)	5.9	€40,883	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>17.1</b>	€83,296	€4871
1L	CET 250 mg weekly + FOLFFOX 4 (KRAS WT, OPUS BOKEMEYER PII, 2011)	8.3	€55,744	BEV 10 mg + FOLFIRI (Assumed regimen maximum efficacy)**	7.3	€48,412	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>17.4</b>	€104,337	€5996
1L	CET 250 mg weekly + FOLFFOX (KRAS WT COIN Maughan 2011)	8.6	€57,668	BEV 10 mg + FOLFIRI (Assumed regimen maximum efficacy)**	7.3	€48,412	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>17.7</b>	€106,261	€6003
1L	CET 250 mg weekly + XELOX (KRAS WT COIN Maughan 2011)	8.6	€58,503	BEV 10 mg + FOLFIRI** (Assumed regimen maximum efficacy)**	7.3	€48,412	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>17.7</b>	€107,095	€6050
1L	PAN + FOLFFOX 4 (KRAS WT, Prime, Douillard 2011)	9.6	€63,703	BEV 10 mg + FOLFIRI** (Assumed regimen maximum efficacy)	7.3	€48,412	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>18.7</b>	€112,295	€6005
3L	BEV 5 mg + FOLFFOX 4 (N016966 Saltz 2008)	9.4	€42,233	BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	€29,129	CET 250 mg weekly + BSC (KRAS WT C017 Karapetis 2008) <sup>a</sup>	3.7	€19,193	<b>18.8</b>	€90,555	€4816
1L	CET 250 mg weekly + FOLFIRI (KRAS WT CRYSTAL Van Cutsem 2009)	9.9	€72,475	BEV 10 mg + FOLFFOX 4 (E3200, Giantonio 2007)	7.3	€52,726	BSC (KRAS WT Karapetis C017)	1.8	€180	<b>19.0</b>	€125,381	€6599
3L	BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	€43,694	BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	€29,129	CET 250 mg weekly + IRI (Pfeiffer 2008)	5.4	€35,880	<b>20.5</b>	€108,702	€5302
3L	BEV 5 mg + FOLFFOX 4 (N016966 Saltz 2008)	9.4	€42,233	BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	€29,129	PAN + BSC Van Cutsem 2007 (KOL regimen PAN alone)	8.0	€40,053	<b>23.1</b>	€111,415	€4823
3L	BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	9.4	€43,694	BEV 5 mg + simplified FOLFIRI (ML18147)	5.7	€29,129	PAN + BSC Van Cutsem 2007 (KOL regimen PAN alone)	8.0	€40,053	<b>23.1</b>	€112,876	€4886

\*BEV efficacy estimate minimum; \*\* BEV efficacy estimate maximum.



months (least conservative estimate), the health outcomes are less favorable than regimens where anti-EGFR is used in 3L therapies.

## Comparison of cost outcomes

In the results above, the sequences with the longest combined median PFS will appear more costly, simply due to the longer treatment duration. Therefore, to directly compare the cost of sequences, all treatment durations were standardized to 6.1, 4.0, and 2.7 months for 1L, 2L, and 3L, respectively, based on estimates from clinical oncologists<sup>24</sup>. Total sequence costs per patient per lifetime were compared and results are shown in Table 7.

The sequences with the lowest total sequence cost per patient lifetime and average monthly cost are those where an anti-EGFR is used in 2L and BSC is used in 3L, with costs in the range of €55,394–€57,288. The sequences with the highest total sequence cost per patient lifetime and average monthly cost are those where anti-EGFR is used as 1L therapy, BEV (10 mg) is used in 2L therapy and BSC is used in 3L with costs in the range of €67,275–€74,074. Sequences including sequential bevacizumab-based therapy with an anti-EGFR in 3L have a mid-range total sequence cost per patient lifetime in the range of €61,366–€67,070 and mid-range average monthly cost.

## Robustness

The total sequence cost per patient per lifetime is dependent on the monthly cost of the drug regimen in each line (1L, 2L, 3L) of therapy and the treatment duration. The drug regimen cost is determined by the drug dosage, cycle duration, drug, and administration costs. The drug dosage and cycle duration are not expected to vary, one-way deterministic sensitivity analysis was undertaken at drug regimen level to evaluate the effect of varying the drug acquisition and administration costs by a range of 10%. Using the base case regimen BEV 5 mg + FOLFOX<sup>17</sup> 1L, the maximum variation occurred for the drug cost BEV and varied by 6%. Since each drug regimen in each therapy line is calculated using the same methods, these results are replicable across therapy lines. Results are shown in Figure 1.

## Discussion

The sequences were compiled according to the drug regimens included in the studies referenced in the SmPCs as at December 2012, and have been verified by clinical oncologists<sup>24–26</sup>. The rationale for this approach is that there is variation in 1L, 2L and 3L drug regimens and dosing schedules across and within countries/treatment centers and

using clinical trial protocols seems a reasonable method to compare a range of sequences in an unbiased manner. Evidence suggests that these drugs combined with chemotherapy regimens are representative of clinical practice. A study evaluated the use of therapies in mCRC across four European countries<sup>33</sup>. It demonstrated that the proportion of patients receiving 1L BEV and 1L CET (in KRAS WT) is 41.5% and 7.4% in France; 37% and 9.6% in Germany; 44.3% and 7.2% in Italy, and 30.2% and 14.4% in Spain. The majority of patients receive backbone FOLFIRI, FOLFOX, or other oxaliplatin regimens (Italy 78.6%; Germany 78.3%; Spain 66.0%; and France 60%)<sup>33</sup>. The proportion of patients receiving 2L BEV and 2L CET is 37.8% and 17.3% in France; 36.6% and 20.3% in Germany; 33.3% and 26.2% in Italy; and 29.5% and 29.5% in Spain. The proportion of patients receiving backbone FOLFIRI, FOLFOX, or other oxaliplatin regimens is 51.1% in Italy; 61.7% in Germany; 49.5% in Spain; and 48% in France<sup>33</sup>.

Bevacizumab is indicated irrespective of KRAS status, and the reader should note that PFS results from published studies have been used not specific to KRAS status. In addition to KRAS status, the optimum treatment strategy depends on a number of factors which include the patient's general condition, performance status, and the availability of drug regimens in the treatment context. The reader should consider that the results presented are dependent on the drug dosing schedules and the assumptions made regarding administration and that the same analysis based on different dosing schedules would likely yield different results in terms of incremental costs.

This analysis uses the median PFS to approximate health outcomes or clinical benefit. Although a novel approach, Saad *et al.*<sup>34</sup> assessed the validity of PFS (defined by Saad *et al.* as time elapsed between treatment initiation and tumor progression or death from any cause with censoring of patients lost to follow-up) as a surrogate end-point in CRC and found it to be a level-2 validated surrogate end-point for OS<sup>34,35</sup>. Saad *et al.*<sup>34</sup> concluded that

while it seems clear that extending survival remains the principal treatment goal in advanced cancer, the best way to achieve this goal may be the sequential use of treatments with demonstrated superiority in terms of time to disease progression as the chief indicator of therapeutic efficacy in an era of active subsequent-line therapies (p. 5),

which supports the approach used in this analysis.

The analysis also uses median PFS as a proxy for treatment duration (a similar approach has been used elsewhere)<sup>36,37</sup>. Ideally, the *average duration of treatment* or *time to treatment failure* could be used, but this is not reported consistently across all clinical trials and this is also difficult to ascertain when stop-go strategies are used by oncologists. The monoclonal antibodies

Table 7. Sequences arranged in ascending order of cost outcomes with standardized treatment duration.

Line	1L drug regimen	PFS	Total cost 1L	2L drug regimen	PFS	Total cost 2L	3L drug regimen	PFS	Total cost 3L	SUM PFS	Total sequence cost	Average monthly cost
2L	BEV 5 mg + FOLFFOX 4 (N016966 Saltz 2008)	6.1	€27,406	PAN + FOLFIRI (KRAS WT, Peeters 2010)	4.0	€27,717	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€55,394	€4327
2L	BEV 5 mg + FOLFFOX 4 (N016966 Saltz 2008)	6.1	€27,406	CET 250 mg weekly + IRI (EPIC, Sobrero 2008 2L)	4.0	€28,664	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€56,340	€4401
2L	BEV 7.5 mg + XELOX (N016966 Saltz 2008)	6.1	€28,354	PAN + FOLFIRI (KRAS WT, Peeters 2010)	4.0	€27,717	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€56,342	€4401
2L	BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	6.1	€28,354	CET 250 mg weekly + IRI (EPIC, Sobrero 2008 2L)	4.0	€28,664	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€57,288	€4475
3L	BEV 5 mg + FOLFFOX 4 (N016966; Saltz 2008)	6.1	€27,406	BEV 5 mg + simplified FOLFIRI (ML18147)	4.0	€20,441	PAN + BSC Van Cutsem 2007 (KOL regimen PAN alone)	2.7	€13,518	12.8	€61,366	€4794
3L	BEV 5 mg + FOLFFOX 4 (N016966 Saltz 2008)	6.1	€27,406	BEV 5 mg + simplified FOLFIRI (ML18147)	4.0	€20,441	CET 250 mg weekly + BSC (KRAS WT C017 Karapetis 2008) <sup>a</sup>	2.7	€14,186	12.8	€62,034	€4846
3L	BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	6.1	€28,354	BEV 5 mg + simplified FOLFIRI (ML18147)	4.0	€20,441	PAN + BSC Van Cutsem 2007 (KOL regimen PAN alone)	2.7	€13,518	12.8	€62,314	€4868
3L	BEV 7.5 mg + XELOX (N016966; Saltz 2008 P2)	6.1	€28,354	BEV 5 mg + simplified FOLFIRI (ML18147)	4.0	€20,441	CET 250 mg weekly + IRI (Pfeiffer 2008)	2.7	€18,274	12.8	€67,070	€5239
1L	PAN + FOLFFOX 4 (KRAS WT, Prime, Douillard 2011)	6.1	€40,478	BEV 10 mg + FOLFIRI (Assumption)	4.0	€26,527	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€67,275	€5255
1L	PAN + FOLFFOX 4 (KRAS WT, Prime, Douillard 2011)	6.1	€40,478	BEV 10 mg + FOLFIRI (Assumption)	4.0	€26,527	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€67,275	€5255
1L	CET 250 mg weekly + FOLFFOX (KRAS WT COIN Maughan 2011)	6.1	€41,098	BEV 10 mg + FOLFIRI (Assumption)	4.0	€26,527	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€67,896	€5304
1L	CET 250 mg weekly + FOLFFOX (KRAS WT COIN Maughan 2011)	6.1	€41,098	BEV 10 mg + FOLFIRI (Assumption)	4.0	€26,527	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€67,896	€5304
1L	CET 250 mg weekly + FOLFFOX 4 (KRAS WT, OPUS BOKEMEYER PII, 2011)	6.1	€41,146	BEV 10 mg + FOLFIRI (Assumption)	4.0	€26,527	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€67,943	€5308
1L	CET 250 mg weekly + FOLFFOX 4 (KRAS WT, OPUS BOKEMEYER PII, 2011)	6.1	€41,146	BEV 10 mg + FOLFIRI (Assumption)	4.0	€26,527	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€67,943	€5308
1L	CET 250 mg weekly + XELOX (KRAS WT COIN Maughan 2011)	6.1	€41,691	BEV 10 mg + FOLFIRI (Assumption)	4.0	€26,527	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€68,488	€5350
1L	CET 250 mg weekly + XELOX (KRAS WT COIN Maughan 2011)	6.1	€41,691	BEV 10 mg + FOLFIRI (Assumption)	4.0	€26,527	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€68,488	€5350
1L	CET 250 mg weekly + FOLFIRI (KRAS WT CRYSTAL Van Cutsem 2009)	6.1	€44,913	BEV 10 mg + FOLFFOX 4 (E3200, Giantonio 2007)	4.0	€28,891	BSC (KRAS WT Karapetis C017)	2.7	€270	12.8	€74,074	€5787

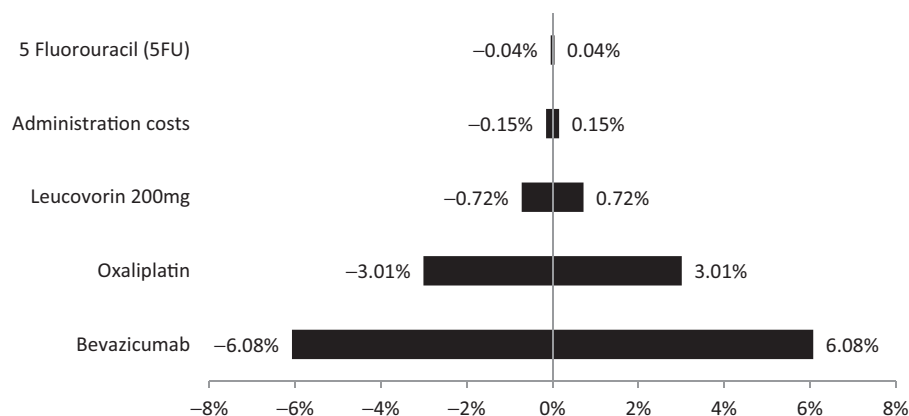


Figure 1. One-way deterministic sensitivity analysis for drug regimen BEV 5 mg + FOLFOX4.

(BEV, CET, PAN) are all licensed to be administered until disease progression<sup>4,23,38</sup>. However, in clinical practice, depending on the safety profiles of the drugs, some patients may stop prior to progression, suggesting that the approach used in this analysis over-estimates the duration and, therefore, treatment cost. In this analysis, the median treatment duration is reported for 11 out of the 19 regimens used, and is, on average, 68% of the median PFS, suggesting that the true cost is probably 30% less than shown in the analysis and is assumed to apply to all sequences in equal measure.

Furthermore, the analysis sums median PFS values across 1L, 2L, and 3L regimens, which are then used as a proxy of total treatment duration for sequences. Although this approach has limitations, in the absence of clinical studies it is necessary to assume that it serves as an adequate proxy. A similar approach has been used for sequences in renal cell carcinoma<sup>37</sup>. The reader should consider that, ideally, when modeling sequential treatments (and summing PFS), the eligibility criteria of patients from one therapy line to another will be consistent. This consistency in evidence is not available from clinical trials and, therefore, not possible in the current analysis, which introduces uncertainty around the summed PFS estimates as a result of the different patient characteristics (eligibility criteria) for each of the different lines of therapy.

In the analysis presented, using sequential BEV 1L and 2L results in the option of patients being eligible for 3L anti-EGFR. Using the approach of summing PFS, these sequences have the highest PFS outcomes which equate to the longest treatment durations. This appears to disadvantage them from a payer perspective; however, it is important to keep in mind that this incremental cost is due to prolongation of survival outcomes (improved efficacy). In comparison, in sequences where anti-EGFRs are used as 1L or 2L, the only available 3L options are BSC and CET. These sequences have the lowest summed PFS values

approximated with the shortest treatment durations (Table 6). This may make them appear economically favorable; however, it is important to note that this apparent economic advantage is a result of reduction in survival outcomes. Therefore, it is useful to compare costs when standardizing for treatment duration, as shown in Table 7.

The analysis presented uses an estimated average monthly cost for best supportive care, but BSC is generally difficult to define and therefore cost. Best supportive care is inconsistently defined in the literature and often not defined at all in clinical trials<sup>39</sup>. There appear to be no published studies evaluating the cost of BSC, probably due to this lack of consistency. The only clear distinction is between *active supportive care* and *best supportive care*, with the latter excluding chemotherapy<sup>40</sup>. The assumption in the analysis is that BSC incurs a monthly treatment cost of a maximum €100 per month, which is considered to be a conservative estimate so as not to bias results against sequences including BSC. A cost-effectiveness analysis comparing BSC to active treatment in CRC suggests that the monthly cost of BSC is far greater than €100 per month<sup>40</sup>. The reader should consider that all sequences evaluated in this analysis include 3L BSC (with the exception of Cet + Iri); therefore, any change in cost estimate will influence all sequences equally (Table 6).

Adverse event costs have not been included in the analysis because of discrepancies in the availability of adverse event data, that is: the frequency of adverse events is not available for *all* drugs across the spectrum of *all* potential adverse events, biasing the analysis in favor of drugs with incomplete data sets. When complete and compatible data sets are available on the frequencies of adverse events this can potentially be included in future analysis.

The current analysis does not include sequences for aflibercept because this analysis was completed prior to the licensing of aflibercept for the treatment of mCRC in the European Union. In addition, the licensing status of panitumumab was updated in August 2013, and

regorafenib is now a licensed treatment option. An update of this analysis to include these changes is an area of ongoing research.

## Conclusion

Sequential treatment in metastatic colorectal cancer using the full armamentarium of biological and chemotherapeutic agents represents today's gold standard in prolonging the lives of patients. Clinical sequences consisting of 1L and 2L line bevacizumab followed by 3L anti-EGFR potentially yield the greatest health outcomes associated with a reasonable trade-off in additional cost when replacing 1L anti-EGFRs and are potentially cost-saving if replacing 2L anti-EGFRs, per patient per lifetime. To maximize health outcomes, optimal sequences include anti-EGFRs as a 3L regimen, with an approximately equivalent trade-off in costs between the most costly (anti-EGFR 2L) and least costly (anti-EGFR 1L) sequences.

## Transparency

### Declaration of funding

The analysis was funded by F Hoffmann-La Roche with the agreement that the contract research organization could publish the results unaltered.

### Declaration of financial/other relationships

TR has acted as a consultant for F. Hoffmann-La Roche. DA, JB, SK, and SW have acted as consultants/advisors and received speaker's bureau from F. Hoffmann-La Roche. SW is a former employee of F. Hoffmann-La Roche (>12 months) and currently holds stocks in the company. CN is a current employee of F. Hoffmann-La Roche. US has no conflicts of interest to declare relating to colorectal cancer.

This analysis has not been previously published. The Treatment Sequencing Costing (TSC) model has been used for alternate analysis, the results of which have been presented as posters at the Annual Meeting of the German, Austrian and Swiss Societies for Hematology and Oncology, 19–23 October 2012, Stuttgart, Germany and the 4th Latin American Conference, International Society for Pharmacoeconomic Outcomes Research, 12–14 September 2013, Buenos Aires, Argentina.

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