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Original article

Economic evaluation of BST-CarGel as an adjunct to microfracture vs microfracture alone in knee cartilage surgery

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alberto.restrepo@piramal.com**Keywords:**Economic analysis – Economic model – Articular
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Citation: J Med Econ 2014; 17:266–278**Abstract****Objectives:**

Knee cartilage damage is a common cause of referral for orthopedic surgery. Treatment aims to reduce pain and symptoms by repairing cartilage. Microfracture, the current standard of care, yields good short-term clinical outcomes; however, treatment might fail after 2–3 years. A Chitosan-Beta glycerolphosphate-based medical device (BST-CarGel*) is used as an adjunct to microfracture and demonstrates improvements in quantity and quality of repaired tissue, potentially reducing the risk of treatment failure. This study aimed to establish the economic value of BST-CarGel vs microfracture alone in knee cartilage repair from the societal perspective, using Germany as the reference market.

Methods:

A decision tree with a 20-year time-horizon was constructed, in which undesirable clinical events were inferred following initial surgery. These events consisted of pain management, surgery, and total knee replacement. Clinical outcomes were taken from the pivotal clinical trial, supplemented by other literature. Data and assumptions were validated by a Delphi panel. All relevant resource use and costs for procedures and events were considered.

Results:

In a group of patients with all lesion sizes, the model inferred that BST-CarGel yields a positive return on investment at year 4 (with 20-year cumulative cost savings of €6448). Reducing the incremental risk of treatment failure gap between the device and microfracture by 25–50% does not alter this conclusion. Cost savings are greatest for patients with large lesions; results for patients with small lesions are more modest.

Limitations:

Clinical evidence for microfracture and other interventions varies in quality. Comparative long-term data are lacking. The comparison is limited to microfracture and looks only at costs without considering quality-of-life.

Conclusion:

BST-CarGel potentially represents a cost-saving alternative for patients with knee cartilage injury by reducing the risk of clinical events through regeneration of chondral tissue with hyaline characteristics. Since the burden of this condition is high, both to the patient and society, an effective and economically viable alternative is of importance.

*BST-CarGel is a registered trademark of Piramal Life Sciences, Bio-Orthopaedics Division, Laval-QC, Canada.

Introduction

Knee cartilage facilitates the movement of bones against each other whilst reducing friction. Following injury, cartilage has only limited capacity to repair itself¹ and, left untreated, there is a long-term risk of developing secondary osteoarthritis. This causes disability and places a large socioeconomic burden on society²⁻⁶, often leading to requirement for a total knee replacement (TKR)⁷.

Articular damage is a common cause of referral for orthopedic surgery⁸. Chondral lesions were identified in 63% of 31,516 patients undergoing knee arthroscopies in a retrospective review over a 4-year period². These results are reflected in a review of 1000 knee arthroscopies, in which chondral lesions were identified in 61% of patients³, and an evaluation of 993 consecutive knee arthroscopies that identified articular cartilage pathology in 66% of patients⁹.

Treatment of cartilage damage aims to restore long-term painless joint motion, inducing repair of chondral tissue with hyaline characteristics¹⁰, which allows movement without friction⁷. Restoration of chondral tissue with hyaline characteristics may delay or prevent secondary osteoarthritis and the eventual need for TKR. Three types of cartilage repair surgery are currently available: cartilage/bone graft (for example, osteochondral allograft transplantation or osteochondral autologous transplantation [mosaicplasty]); cultured cell/tissue implantation (for example, autologous chondrocyte implantation [ACI]); bone marrow stimulation (BMS) to promote a healing response (for example, microfracture). Microfracture, mosaicplasty, ACI and osteochondral allograft transplantation¹¹ all relieve pain and improve joint function, but without complete restoration of the hyaline structure of the cartilage¹²; tissue deterioration is often seen in the long-term, leading to a requirement for revision surgery¹³⁻¹⁶.

Microfracture, in which perforations are made in the sub-chondral bone plate to induce the formation of a blood clot to act as an optimal environment for healing and thus for new tissue formation¹⁷, has become established as standard of care for chondral injuries^{4,11,18,19} because it is less expensive than other interventions, quick and relatively unchallenging, technically. Good functional outcomes are consistently achieved up to 24-months post-procedure^{7,11,18} and post-operative complications are generally rare²⁰⁻²⁶. Microfracture can mostly be a short-term solution, since a variable amount of the new cartilage produced is similar to fibrocartilage²⁷, without the desirable hyaline characteristics necessary for a healthy joint, and thus has reduced resistance to wear, leading to functional deterioration over time^{11,18,22}. Furthermore, inconsistencies in the quantity

and quality of the stimulated blood clot can lead to highly variable outcomes²⁸⁻³⁰.

BST-CarGel*, a chitosan-based medical device, is designed to be used as an adjunct to BMS procedures, such as microfracture, to physically stabilise the blood clot via mixing with uncoagulated (autologous) peripheral whole blood³⁰. The device acts to promote healing at early stages by increasing inflammatory and bone marrow-derived stromal cell (connective tissue) recruitment, vascularisation of repair tissue and intramembranous bone formation and bone re-modelling²⁹. As with microfracture, a post-surgical programme of rehabilitation is required to optimise clinical outcomes¹⁷.

BST-CarGel as an adjunct to microfracture was compared with microfracture alone in an international, multi-centre, randomized, single-blind, controlled trial³¹, in which patients were followed up for 12 months post-intervention. Compared with microfracture alone, the device was associated with statistically superior quantity ($p=0.011$) and quality ($p=0.033$) of repair tissue, alongside comparable safety outcomes³¹. Clinical improvement, as demonstrated by the Western Ontario and McMaster Universities Osteoarthritis Index (WOMAC) scales, was significant compared with baseline ($p<0.0001$)³¹; however, there were no statistically significant differences between the study groups at 12 months.

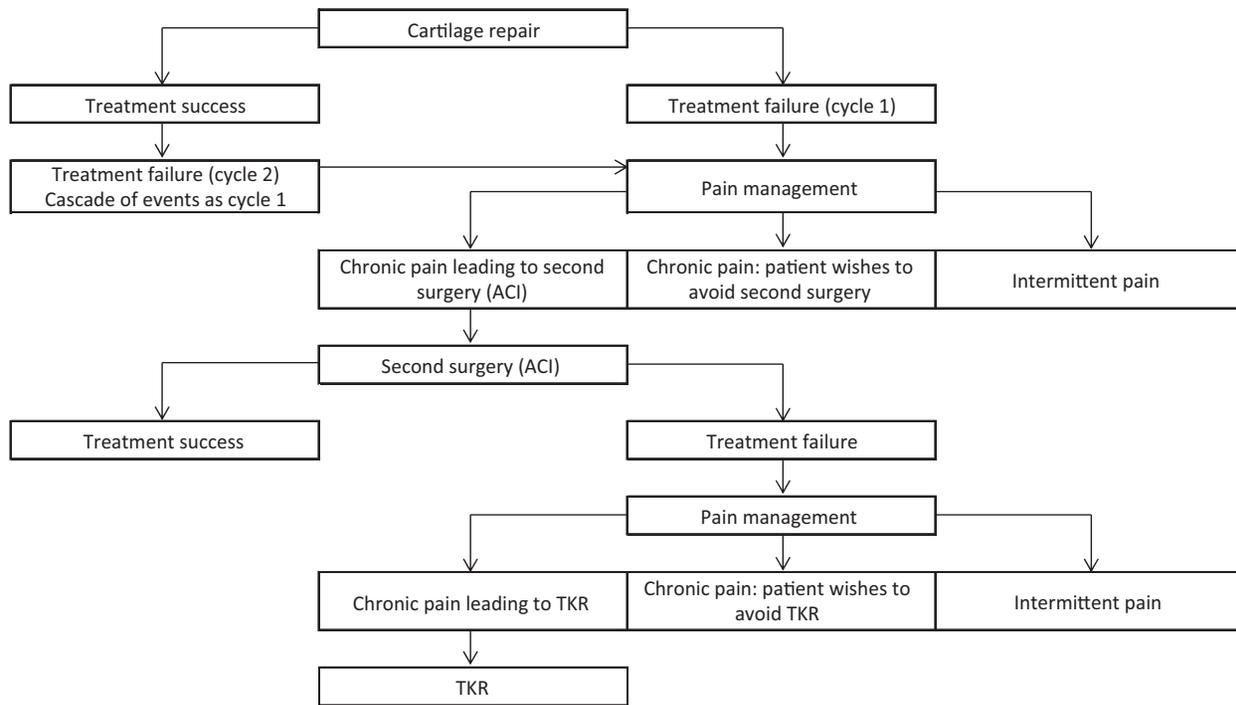
The objective of this analysis was to evaluate the economic relevance of the device as an adjunct to microfracture vs microfracture alone in articular cartilage repair surgery in the knee, in terms of resource use and costs incurred by patients, clinical outcomes (events) of the evaluated alternatives, and overall economic efficiency and relevance of the alternative. It was anticipated that use of the device could reduce healthcare resource use and costs, via improvements in the hyaline characteristics of the regenerated tissue compared with microfracture alone and through greater quantity and quality of the cartilage repair, which would lead to a treatment failure risk reduction.

Patients and methods

Description of decision analytic model

The economic evaluation was conducted via a linear decision tree model constructed in Microsoft Excel (Figure 1). Patients enter the model with the requirement of cartilage repair for a lesion $<7\text{ cm}^2$ in size, at which point the decision is made to implement treatment with either

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ACI, second surgery performed using autologous chondrocyte implantation; TKR, total knee replacement.

Figure 1. Graphic of the decision tree model used to infer the economic evaluation. Patients enter the model at the point of cartilage repair, which is undertaken with either the device as an adjunct to microfracture or microfracture alone and subsequently follow a cascade of events.

the device as an adjunct to microfracture or microfracture alone. Patients then possibly experience the risk of undesired clinical events following the initial surgical intervention. In the model it is assumed that a patient who is considered a treatment success does not consume any medical resource utilization or miss work days due to the initial cartilage repair, as validated by the Delphi panel. Those who experience treatment failure follow a cascade of events due to sub-optimal cartilage repair, in which the incremental risk is derived from the randomized, controlled trial (RCT) of BST-CarGel compared with microfracture alone in the repair of cartilage lesions in the knee³¹. These clinical events include conservative pain management, second cartilage repair (specifically ACI), conservative pain management due to failure of the second surgical intervention, and TKR due to failure of the second surgical intervention. Treatment patterns for clinical events are consistent between both arms of the model. Adverse events related to the initial surgery are not considered since the safety profile for the device as an adjunct to microfracture has been demonstrated to be similar at to that for microfracture alone at 12 months³¹.

Treatment failure is assumed to occur in two ‘cycles’ (Figure 1). As mentioned previously, initial cartilage repair with microfracture alone is intended to be a

relatively short-term intervention, providing relief for 2–3 years^{7,11,18}; cycle 1 refers to treatment failure at this point. Some patients, however, may enjoy benefits of the initial intervention for 5 years or more¹⁸, before experiencing treatment failure in cycle 2. The total time-horizon for the model is 20 years, which is considered to be adequate to capture the incremental long-term risk of TKR.

Patient population considered in the analysis

The hypothetical cohort of patients modelled is assumed to take the characteristics of the subjects included in the RCT used to assess the risk of clinical events following initial intervention with either the device or microfracture alone³¹ (Table 1). The average age of patients entering the model is 35 years. Maximum lesion size for repair is 7 cm²; the RCT did allow lesions up to 10 cm² in size³¹ but no patient presented with a lesion larger than 7 cm² so, therefore, the efficacy of the device in lesions greater than this cannot be said to have been demonstrated. Patients presented with a single lesion in the articular cartilage of the medial or lateral femoral condyle, classified as focal, full-thickness, grade 3 or 4 cartilage lesion (International Cartilage Repair Society score; Outerbridge score).

Table 1. Baseline characteristics of subjects treated with the device as an adjunct to microfracture and microfracture only in the RCT driving clinical outcomes in the decision tree model³¹.

	The device (n = 41)	Microfracture (n = 39)
Age (years)		
Mean (SD)	35.1 (9.6)	37.2 (10.62)
Gender, n (%)		
Male	23 (56.1%)	25 (64.1%)
Female	18 (43.9%)	14 (35.9%)
BMI (kg/m ²)		
Mean (SD)	27 (3.3)	25.2 (3.04)
Physiotherapy compliance		
Mean (SD)	28.4 (7.4%)	27 (7.6%)
Lesion characteristics – lesion area (cm ²)		
Mean (SD)	2.32 (1.43)	1.95 (1.13)
Lesion characteristics – lesion volume (cm ³)		
Mean (SD)	0.95 (0.82)	0.7 (0.53)

SD, standard deviation; BMI, body mass index.

Intervention and comparator

In the pivotal RCT, microfracture was performed arthroscopically and the device applied via a mini-arthrotomy³¹; mixture volume per patient varied according to lesion size. Following initial intervention, all patients included in the RCT underwent a 12-week physiotherapy program, compliance with which was recorded³¹ (see Table 1). There were, therefore, no differences between study groups regarding quality of the surgical procedure and the rehabilitation program.

Perspective of the analysis

The economic evaluation was conducted from the perspective of the public healthcare provider and of society, and considered both direct medical costs and indirect costs (workdays lost). Germany was taken as the reference market for determining unit costs; however, input into model methodology, assumptions, and data was obtained from experts representing Germany, Italy, the UK, and Canada, so it is anticipated that outcomes and conclusions from the analysis are largely applicable to a wider audience across Europe and North America.

Discounting

Costs were discounted at a rate of 3% per annum³².

Data sources

Incremental clinical outcomes from the RCT of the device vs microfracture alone³¹ were supplemented by information on treatment failure risk, treatment patterns, and

costs, as determined by a literature review of both published and unpublished data. A Delphi panel of six internationally-recognized specialist orthopedic surgeons from across Europe and Canada was used to validate clinical assumptions, methodology, and model parameters.

Clinical outcomes related to initial intervention

Cartilage repair procedures aim to reduce pain and symptoms by replacing or regenerating articular tissue with characteristics close to those of native cartilage^{15,16}, thus optimizing durability and function. Particular attributes of importance include components of the extracellular matrix, cartilage structure, cellular properties, and integration with surrounding bone and other native tissues³³. Outcomes post-microfracture procedure have, accordingly, been demonstrated to be associated with the hyaline characteristics of the repaired chondral tissue; in terms of the quantity and quality of the repair^{18,34–36}.

Functional and clinical outcomes correlate with the percentage of the lesion that is filled with repaired tissue^{32,37}. Whilst complete lesion fill does not appear to be necessary for good short-term outcomes with microfracture (as demonstrated by consistent clinical improvements up to 2 years in the majority of patients), decrease in knee function at 24 months post-procedure has been primarily noted in patients in whom lesion fill was poor³⁷. A 2009 systematic review of the clinical evidence for microfracture supports this association¹⁸. Cartilage repair was evaluated with MRI in nine of the studies included in the review, across a total of 361 patients. The authors showed that the extent of lesion fill was demonstrated to correlate with functional outcome^{37–39}.

In order to optimize clinical outcomes with microfracture, the procedure must be conducted to a consistent standard. There is wide variation between surgeons performing the microfracture procedure in relation to indications for surgery, surgical technique, post-operative rehabilitation and assessment of outcome⁴⁰. In a recent study of Canadian orthopedic surgeons, 41% had no upper limit for body mass index (BMI) above which patients were not admitted for surgery, 31% did not remove calcified cartilage prior to creating holes, 89% did not use continuous passive motion (CPM) post-operatively, and 39% did not restrict weight-bearing⁴⁰. In general, outcomes achieved in trials are not borne out in clinical practice because the surgery is not always conducted according to good practice⁴¹. In order to optimize outcomes when using BST-CarGel, surgeons will be trained at an excellence center. This will help to guarantee consistent high-quality surgical technique and appropriate use of the intervention.

The improvement in clinical outcomes achieved after initial intervention with the device vs microfracture alone

Table 2. The incremental difference in proportion of patients failing the threshold lesion fill rate assumed for treatment success (70%), and the resultant incremental treatment failure rates (at 3 years post-initial intervention), with the device vs microfracture alone, for all lesion sizes, lesions ≥ 2 cm² and lesions < 2 cm².

Lesions	Incremental difference in proportion of patients failing lesion fill rate of 70% (%)*			Assumed treatment failure rate at year 3 (%)**
	Microfracture treatment failure (%)	The device failure (%)	Delta* (%)	
All lesion sizes	18.92	2.44	16.48	20
Lesion size ≥ 2 cm ²	31.25	0	31.25	35
Lesion size < 2 cm ²	9.52	5.26	4.26	10

*Microfracture minus the device.

**When naturalizing the treatment failure by integrating factors such as quality of the repair and the excellence center.

in the model pivots, therefore, on the following differentiating assumptions: (1) the device is associated with greater percentage lesion fill than microfracture³¹; (2) the device promotes the generation of better quality tissue, with more hyaline characteristic cartilage than microfracture alone³¹; (3) treatment with the device is only implemented by surgeons trained in excellence centres, resulting in higher-quality procedures than are often seen with microfracture, in which important steps are often missed⁴⁰.

Percentage lesion fill $< 70\%$ has been assumed in the analysis as the threshold for inferring treatment failure. This is based on the gradations of cartilage repair fill as reported by Mithoefer *et al.*³⁷ (good: 67–100% fill; moderate: 34–66% fill; poor: 0–33% fill) and validated by the Delphi panel. The incremental difference in the proportion of patients failing the threshold lesion fill rate of 70% for the device vs microfracture alone (determined by blinded three-dimensional quantitative MRI; 12-month data³¹ extrapolated to 36 months) for all lesion sizes, lesions ≥ 2 cm² and lesions < 2 cm², is presented in Table 2. Incremental treatment failure risk reduction for the device vs microfracture alone is assumed to be greater in patients with large lesions, since the performance of microfracture in these patients is significantly reduced. The converse applies to patients with small lesions. Also presented in Table 2 is the adjusted incremental treatment failure risk reduction applied in the model for each patient sub-group, taking into account the quantity and quality of generated cartilage and the training setting for surgeons undertaking the BST-CarGel procedure.

For the base case patient population of those with all lesion sizes, the incremental risk of entering the cascade of events has been assigned at 20%, reflecting the incremental proportion of patients in the microfracture group who will receive pain management. The incremental treatment failure rate for microfracture alone vs the device is applied both at year 3 (cycle 1) and at year 5 (cycle 2). The incremental treatment failure rate is

explored in sensitivity analysis by assuming alternative values of 25% and 15%.

Consistent post-initial intervention treatment failure risks are applied after both the device and microfracture alone and in cycle 1 and cycle 2. According to the cascade of events underlying assumptions, TKR is inferred to occur at year 10 for those failing initial intervention in cycle 1 and at year 12 for those failing in cycle 2.

Resource use

Intervention with the device was assumed to incur all surgery resource use associated with microfracture alone, along with an additional 30 minutes of surgery time.

Resource use associated with the inherent risk of entering the cascade of events is reported in Table 3. All resource use assumptions were based primarily on independent market research⁴¹ and validated by the Delphi panel. For those patients with chronic or intermittent pain not undergoing ACI, there is increased use of pain medications and a small proportion of patients will undergo lavage and debridement surgery.

Unit costs

Unit costs applied to resource use in the analysis (in German Euros) are reported in Table 4.

Scenario analysis

Scenario analyses are conducted on lesion size considered (large, ≥ 2 cm² and small, < 2 cm²) and incremental treatment failure rate for the device vs microfracture alone (25% and 15%).

Results

Although results according to the societal perspective are reported here, it should be noted that indirect costs

Table 3. Resource use assumptions for all treatments post-failure of initial intervention, presented as a proportion of patients undergoing the intervention who incur the resource use (weighted risk) and the amount of resource use incurred (resource intensity). Assumptions based on independent market research⁴¹ and validated by the Delphi panel.

Parameter	Chronic pain leading to ACI			Chronic pain, no ACI			Intermittent pain			ACI			TKR		
	Weighted risk (%)	Resource intensity	Resource intensity	Weighted risk (%)	Resource intensity	Resource intensity	Weighted risk (%)	Resource intensity	Resource intensity	Weighted risk (%)	Resource intensity	Resource intensity	Weighted risk (%)	Resource intensity	Resource intensity
Hospitalization (medical ward)	-	-	-	-	-	-	-	-	-	100	2 days	100	100	2 days	
Physician care	100	3.5	2.5	100	1.5	1.5	100	1.5	1.5	100	1.5	100	1.5	6	
Orthopedist consultation (outpatient)	-	-	1	30	1	1	15	1	1	100	1	100	1	1	
Surgery	-	-	2/week for 3.5 months	100	2/week for 3.5 months	6/year	100	6/year	6/year	100	3/week for 1 month	100	3/week for 1 month	3/week for 1 month	
Lavage and debridement	-	-	1.5/month for rest of year	-	1.5/month for rest of year	-	-	-	-	-	2/week for 2.5 months	-	2/week for 2.5 months	2/week for 2.5 months	
Paramedical consultations	100	2/week for 3.5 months	1.5/month for rest of year	100	1.5/month for rest of year	1.5/month for rest of year	100	1.5/month for rest of year	1.5/month for rest of year	100	1/week for 5 months	100	1/week for 5 months	1/week for 5 months	
Physiotherapy consultations	100	2/week for 3.5 months	1.5/month for rest of year	100	2/week for 3.5 months	1.5/month for rest of year	100	2/week for 3.5 months	1.5/month for rest of year	100	3/week for 1 month	100	3/week for 1 month	3/week for 1 month	
Medical devices	15	1	1	30	1	1	15	1	1	-	-	-	-	-	
Knee brace	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Laboratory tests	-	-	-	-	-	-	-	-	-	50	1	50	1	1	
Pregnancy tests	-	-	-	-	-	-	-	-	-	100	1	100	1	1	
Coagulation tests + complete blood test	-	-	-	-	-	-	-	-	-	100	1	100	1	1	
Diagnostic tests	100	1	1	100	1	1	100	1	1	100	1	100	1	1	
MRI	-	-	-	-	-	-	-	-	-	100	1	100	1	1	
X-ray – lungs	100	1	1	100	1	1	100	1	1	100	1	100	1	1	
X-ray – knee	-	-	-	-	-	-	-	-	-	100	1	100	1	1	
ECG	-	-	-	-	-	-	-	-	-	100	1	100	1	1	
Medication (pain management)	100	Daily	Daily	100	Daily	Daily for 3-month period	100	Daily for 3-month period	Daily for 3-month period	-	-	100	-	Daily	
Celecoxib	25	2/year	2/year	90	2/year	2/year	30	2/year	2/year	20	2/year	20	2/year	2/year	
Hyaluronic acid	20	3/year	3/year	50	3/year	3/year	10	3/year	3/year	10	3/year	10	3/year	3/year	
Cortisone injection	20	Daily	Daily	20	Daily	Daily	20	Daily	Daily	20	Daily	20	Daily	20	
Chondroitine/glucosamine	100	5	5	100	5	5	100	5	5	100	35	100	35	60	
Indirect costs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Workdays lost	100	5	5	100	5	5	100	5	5	100	35	100	35	60	

ACI, autologous chondrocyte implantation; ECG, electrocardiogram; MRI, magnetic resonance imaging; TKR, total knee replacement.

Table 4. Unit costs for resource use applied in the economic analysis in Euros, using Germany as a reference.

Parameter	Unit cost (€)	Unit
Hospitalization (medical ward) ^a	236.13	Length of stay
Surgery		
Surgery room ^b	17.50	Minute
Lavage and debridement (process) ^c	420.93	Act
ACL surgery (process) ^d	19,956	Complete process
Knee replacement surgery (process) ^e	15,601	Act
BST-CarGel ^f	3000	Surgery
Physician care		
Orthopedist consultation (outpatient) ^g	39.60	Visit
Paramedical consultations		
Physiotherapy consultations ^h	28.00	Visit
Medical devices		
Knee brace ⁱ	985.00	Unit
Laboratory tests		
Pregnancy tests ^j	5.00	Test
Coagulation tests + complete blood test ^k	51.00	Test
Diagnostic tests		
MRI ^l	120.21	Test
X-ray – lungs ^m	65.19	Test
X-ray – knee ⁿ	15.07	Test
ECG ^o	26.64	Test
Medication (pain management)		
Celecoxib (low dose) ^p	17.42	Week
Celecoxib (high dose) ^p	34.85	Week
Hyaluronic acid ^q	307.86	Act
Cortisone injection ^r	116.15	Day
Chondroitine/glucosamine ^s	9.18	Week
Indirect costs		
Workdays lost ^t	17.25	Hour

MRI, magnetic resonance imaging; ECG, electrocardiogram.

^a<http://www.who.int/choice/country/deu/cost/en/>; ICU/CCU 1395,73 per day, 'Cost of intensive care in a German hospital', Martin J, *et al.*, PMID:18389191[PubMed - indexed for MEDLINE]. CPI index applied 2006 101.6, 2012 Q1 112.1 = (112.1/101.6)*1,265EUR = 1395.73 EURCPI index from <http://stats.oecd.org/>

^bIngrid Maßwig, Executive Director at Charité Facility Management GmbH (CFM), retrieved November 2012 at <http://www.stanleyhealthcare.com/node/2770>

^cEBM 31133/36133 + 31504/36504 + 31616 + 31617 + 31823/36823, in total 8915–15105 points (Euro 0.035048/point).

^dDRG code I18B: 0.642 points according to DRG www.g-drg.de/ 1 point = 2.991,53 Euro; does not include prosthesis; DRG code I59Z: 0.731 points according to DRG www.g-drg.de/ 1 point = 2.991,53 Euro; does not include prosthesis; DRG code I30: 1.096 points according to DRG www.g-drg.de/ 1 point = 2.991,53 Euro; does not include prosthesis; DRG code I24Z: 0.588 points according to DRG www.g-drg.de/ 1 point = 2.991,53 Euro; does not include prosthesis.

^eEBM number 31137/36137 + 31507/36507 + 31620 + 31621 + 31827/36827, in total 25950–36120 points.

^fManufacturer (Piramal Life Sciences).

^gEBM number 18311, 615 points (for 6–59 years old) + EBM 18211, 515 points >total 1130 points.

^hAverage price for different physiotherapy clinics found on the internet.

ⁱwww.ortema.de

^jIn pharmacy.

^kDepending on the kind of coagulation test (Fresh frozen plasma €51, red blood cells €70, antithrombin III €70, pooled coagulation concentrate €120, desmopressin €134,12, fibrinogen €287,50, factor XIII €450, platelet concentrate €500, factor VIIa €1512). 'Cost reduction of perioperative coagulation management in cardiac surgery: value of "bedside" thrombelastography (ROTEM)'; Spalding *et al.* 2007; Eur J Cardiothorac Surg (2007) 31 (6): 1052–1057. doi: 10.1016/j.ejcts.2007.02.022

^lEBM number 34450, 3430 points; only MRI cost no consultation.

^mEBM number 34240–24242, 240–835 points; only X-ray, no consultation.

ⁿEBM number 34235, 1860 points; only X-ray, no consultation.

^oEBM number 33020, 760 points; only ECG, no consultation.

^pRote Liste – 200 mg twice a day, depending on package.

^qRote Liste - 2 times 2 ml dose: Ostenil (87,07–88,92), Curavisc (105,80), Recosyn (87,07–93,98), Synvisc (191,69–207,86) >depending on brand & package, just product (not including professional fees).

^rLauer Taxe - Price for 10 × 1 ml, standard dose unknown, just product (not including professional fees).

^sRote Liste - Standard dose tablets: Dona (9,18–13,93), Leka (10,08–12,23), Progona (7,98–10,49), Gepan (86,50 for one injection).

^tNon-weighted average gross salary for all different professional groups: https://www.destatis.de/DE/PresseService/Presse/Pressemitteilungen/2012/10/PD12_355_623.html

Table 5. Base case incremental cost savings (€) for the device vs microfracture alone, at time-horizons up to 20 years (no cost savings are realized in years 1 and 2, since treatment failure is assumed to occur in year 3 in cycle 1 and year 5 in cycle 2; '...' indicates ongoing resource use between years 10 and 20). Results are presented for cycle 1 and cycle 2 and as yearly and cumulative incremental total cost savings. Costs are discounted at a rate of 3% per annum.

	Baseline	Year of analysis											Cumulative total	
		...	3	4	5	6	7	8	9	10	...	20		
Cycle 1 (Treatment failure: 20%)														
II	-3525		0	0	0	0	0	0	0	0	0	0	0	-3525
PM1	0		691	154	123	117	113	90	87	84			62	2168
2 nd surgery	0		0	2977	173	0	0	35	0	0			0	3185
PM2	0		0	0	0	0	0	39	38	0			0	77
TKR	0		0	0	0	0	0	0	0	223			0	223
Cycle 2 (Treatment failure: 20%)														
II	0		0	0	494	91	97	93	90	87			65	1697
PM1	0		0	0	0	2245	0	127	0	0			0	2397
2 nd surgery	0		0	0	0	0	0	0	0	29			0	58
PM2	0		0	0	0	0	0	0	0	0			0	168
Total yearly savings	-3525		691	3130	791	2453	211	383	215	424			127	6448
Cumulative savings	-3525		-2834	297	1087	3540	3751	4134	4349	4772			6448	

II, initial intervention (the device or microfracture alone); PM1, pain management following failure of initial intervention; PM2, pain management following failure of ACI; TKR, total knee replacement.

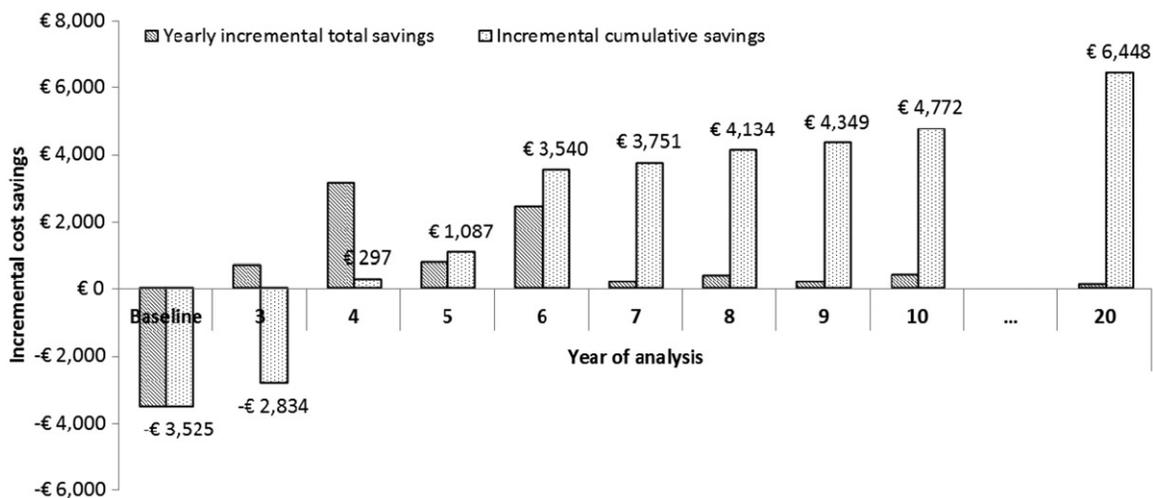


Figure 2. Cumulative incremental cost savings (€) for the device vs microfracture alone, at time-horizons up to 20 years (no cost savings are realized in years 1 and 2, since treatment failure is assumed to occur in year 3 in cycle 1 and year 5 in cycle 2). Costs are discounted at a rate of 3.0% per annum.

comprised only 5% of the incremental cost savings over the 20-year period.

All lesions sizes, incremental treatment failure of 20%

Incremental costs savings for BST-CarGel compared with microfracture alone, by cost component (clinical event), at time-horizons up to 20 years, are presented in Table 5 and Figure 2.

Although the device is associated with an initial incremental investment of €3525 over microfracture alone, the model infers that the reduced incremental treatment failure risk means that cost savings of €297 are realized by year

4 and, at 20 years post-initial intervention, the device is associated with a cumulative total incremental saving of €6448 vs microfracture alone. The main drivers of this financial benefit are risk reductions in the initial pain management (PM1) and the second surgery required in patients undergoing the device compared with those undergoing microfracture.

During cycle 1, the model infers that the device will generate incremental cost savings of €691 for pain management at year 3 (the point at which the first cycle treatment failure is assumed to occur in the model); at year 4 this incremental cost saving is reduced significantly since 75% of the pain management cohort will require a second surgical intervention (ACI). During cycle 2, the model infers that the device will generate incremental cost

savings (€494) in year 5 (at which point the second cycle of treatment failure is assumed to occur in the model); at year 6 this incremental cost saving is reduced significantly since 75% of the pain management cohort will require a second surgical intervention (ACI). Over the 20-year time-horizon, incremental cost savings incurred by patients undergoing initial pain management post-microfracture in cycle 1 and cycle 2 (€3865) completely offset the initial investment in the device; this clinical event alone explains 39% of the avoided total costs with the device over microfracture alone (€6448 net cost savings +€3525 initial investment).

During cycle 1, the device is associated with a saving of €2977 in ACI costs vs microfracture at year 4. During cycle 2, the model predicts that the device could enable a saving related to ACIs avoided (€2245) in year 6. Over the 20-year time-horizon, incremental costs savings incurred by avoiding ACI post-microfracture in cycle 1 and cycle 2 (€5582) completely offset the initial investment in the device; this clinical event alone explains 56% of the avoided total costs with the device over microfracture alone (€6448 net cost savings +€3525 initial investment).

Scenario analyses

Incremental costs savings for the device compared with microfracture alone, at time-horizons up to 20 years, are presented in Table 6 and Figure 3, for each scenario analysis.

All lesions sizes, variable incremental treatment failure assumptions

As would be expected, for all lesion sizes, increasing the incremental treatment failure rate for microfracture alone vs the device from 20% to 25% results in greater total cost

savings over the 20 year period (€9245 compared with €6448). As in the base case, the key drivers of the incremental cost savings are reductions in pain management and ACI required in patients undergoing the device compared with those undergoing microfracture in cycle 1; a financial benefit is first introduced in year 3 post-initial intervention. Conversely, if the incremental treatment failure rate for microfracture alone vs the device is reduced from 20% to 15%, achievement of a positive return on investment is delayed by 2 years and the 20-year cost saving is almost halved, to €3735. In this scenario, as before, the cost saving appears to be driven by reductions in pain management and ACI required in patients undergoing the device compared with those undergoing microfracture. The results of the scenario analysis indicate that the larger the increment in treatment failure between the groups, the larger the difference in financial impact becomes between cycles 1 and 2. Since the size of the cycle 2 cohort is dependent on the proportion of patients who have not failed in cycle 1, a higher rate of treatment failure in cycle 1 diminishes the weight of financial outcomes in cycle 2 on overall cost savings.

Large lesion size, variable incremental treatment failure risk

Total cost savings over 20 years for incremental treatment failure rates of 30%, 35%, and 40% are €12,097, €14,980, and €17,874, respectively. The device becomes a cost-saving alternative in year 4 in all three scenarios, as in the base case scenarios, mostly due to reductions in pain management and ACI required in patients undergoing the device compared with those undergoing microfracture in cycle 1. Total incremental cost savings for the device vs microfracture alone are at least twice as high for patients with large lesions, compared with those with lesions of all sizes. This is driven by the assumed improved performance

Table 6. Incremental cost savings (€) for the device vs microfracture alone, at time-horizons up to 20 years for each scenario analysis (no cost savings are realized in years 1 and 2, since treatment failure is assumed to occur in year 3 in cycle 1 and year 5 in cycle 2; '...' indicates ongoing resource use between years 10 and 20). Results are presented as cumulative incremental cost savings. Costs are discounted at a rate of 3.0% per annum.

Incremental treatment failure rate (%)	Baseline	Year of analysis										
		...	3	4	5	6	7	8	9	10	...	20
All lesion sizes												
20			-2384	297	1087	3540	3751	4134	4349	4772		6448
25	-3525		-2608	1353	256	5289	5588	6086	6382	6937		9245
15	-3525		-3038	-719	-139	1776	1910	2184	2326	2626		3735
Large lesions ($\geq 2 \text{ cm}^2$)												
30	-3525		-2361	2450	3663	7017	7414	8030	8414	9106		12,097
35	-3525		-2093	3587	5006	8719	9222	9957	10,435	11,268		14,980
40	-3525		-1804	4764	6382	10,391	11,007	11,861	12,438	13,414		17,874
Small lesions ($<2 \text{ cm}^2$)												
6	-3525		-3353	-2446	-2228	-1412	-1378	-1281	-1241	-1136		-822
7.7	-3525		-3299	-2129	-1845	-808	-760	-633	-577	-438		0
10	-3525		-3222	-1695	-1319	5	77	248	328	515		1,141

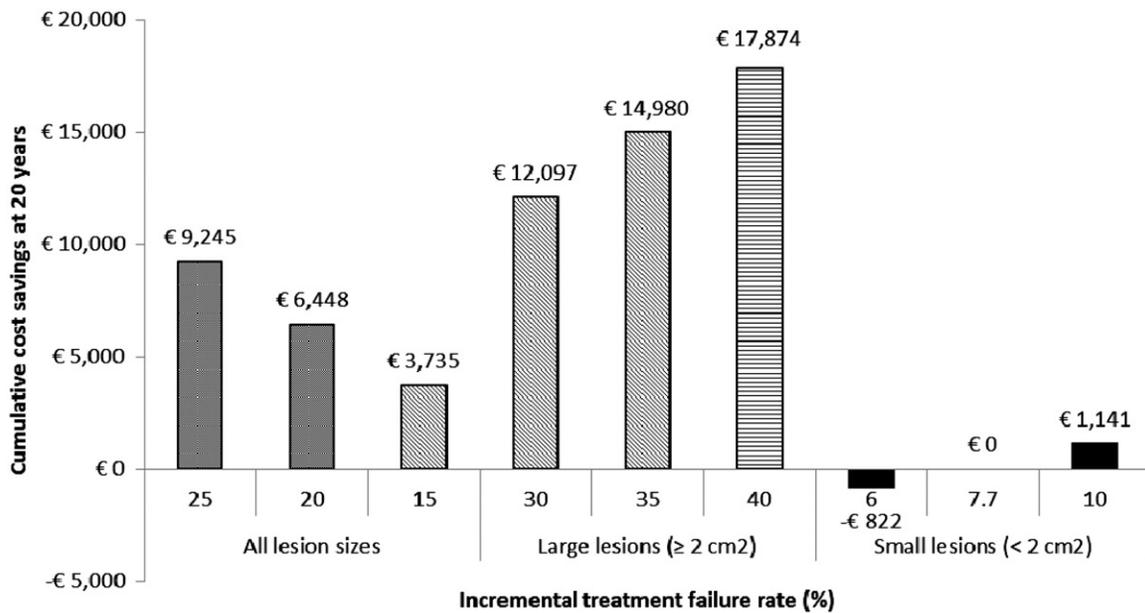


Figure 3. Cost savings (€) for the device vs microfracture alone, at 20 years for each scenario analysis. Costs are discounted at a rate of 3.0% per annum.

for the device relative to microfracture alone when treating lesions $\geq 2 \text{ cm}^2$, as validated by the Delphi panel.

Small lesion size, variable incremental clinical treatment failure risk

Small lesions ($< 2 \text{ cm}^2$) are assumed to be associated with a reduced incremental treatment failure rate for microfracture alone vs the device, resulting in much more modest financial outcomes. For incremental treatment failure rates of 6.0%, 7.7%, and 10.0%, the 20 year budget impact for the device compared with microfracture alone is a cost increase of €822, cost neutrality, and a cost saving of €1141, respectively. The cost saving seen with the highest modeled incremental clinical outcome (10%) is achieved at the same time period (year 6) as the conservative base case scenario (15%), and, as such, appears to be driven by outcomes in cycle 1 slightly (11%) more than in cycle 2.

Discussion

Currently available surgical procedures for knee cartilage repair are associated with a variety of limitations and often present only short-term improvements in clinical and functional outcomes, due to the sub-optimal structure of the repaired cartilage. The device has demonstrated superior outcomes at 12 months compared with microfracture alone, the current standard of care, in terms of both quantity and quality of repaired tissue. This study aimed to demonstrate the economic value of the device as an

adjunct to microfracture vs microfracture alone, in knee cartilage surgery. The results indicate that, when considering all lesion sizes, when it is inferred that the device could decrease the risk of treatment failure by 20% compared with microfracture alone, the initial investment of €3525 for the device is offset by year 4. The return on investment over a 20-year period is almost triple the incremental cost of the BST-CarGel procedure (net cost saving of €6448); over a 20-year period, almost €10,000 per patient could be avoided in resource utilization. Reducing the incremental treatment failure risk for microfracture alone vs the device to 15% still generates cost savings of €3735. The increased improvement in clinical outcomes seen with the device for large lesions is reflected in greater cumulative cost savings seen over 20 years in this sub-group of patients (€12,097–€17,874). In contrast, a decreased improvement in clinical outcomes vs microfracture of 6% in patients with small lesion sizes results in an overall cost increase over 20 years of €822.

The study is strengthened by the underlying evidence base: a pivotal RCT was supplemented by a wide-ranging literature search. All model parameters and assumptions were validated by a Delphi panel consisting of acknowledged experts from a range of European countries and Canada. Not only does this lend validity to the model structure, but it could allow the outcomes of the analysis to be generally applied to a range of markets and health-care systems. The UK was the only country in which treatment patterns differed significantly from the other countries, due to guidelines issued by the National Institute for Health and Care Excellence (NICE). The UK experts included in the Delphi panel validated the

underlying assumptions of the model (cascade of event, risks, and clinical assumptions) and concluded that UK treatment patterns vary widely in terms of resource utilization. All assumptions made were conservative where possible. Finally, the 20-year time-horizon allowed for all possible costs savings related to outcome of the initial intervention to be captured.

As with any economic evaluation, there were a number of limitations, which are recognized. Available clinical trial data for microfracture are limited by quality of study designs and, therefore, heterogeneity in their results¹⁸. Improvement upon the existing evidence base will allow for more insightful comparisons with other therapeutic options for knee cartilage repair. In particular, long-term clinical data, charting the patient pathway post-initial intervention, are lacking, and this presents a key limitation to the current analysis. The model used to simulate long-term outcomes for this economic evaluation relies on assumptions, however conservative, and can only be strengthened by inclusion of clinical trial or real-world data.

It is recognized that external factors other than clinical efficacy may potentially influence the timing and probability of interventions further along the treatment pathway, such as TKR. Thus, whilst such a procedure could potentially be offset or delayed due to a more clinically-efficacious initial surgical procedure, in clinical practice it is possible that clinical and functional outcomes post-knee cartilage repair are two of a number of drivers.

Since the natural history of untreated chondral defects is itself unclear⁴², there exists the risk that any studies of cartilage repair procedures may over- or under-estimate their relative clinical efficacy. This could be addressed by ensuring rigorous design of clinical trials of such treatments, including patient enrollment controlled by appropriate inclusion and exclusion criteria, independently-controlled randomization, consistently-performed surgical interventions, long-term follow-up, and validated data end-points and collection processes.

The comparator for the analysis is limited to microfracture. This was for two reasons: microfracture is known to be the standard of care first-line treatment option in this indication, and the pivotal RCT for the device uses microfracture as a comparator. Since other interventions are used in clinical practice, however, comparison with a range of techniques would allow the wider economic value of the device to be established.

The cascade of events post-initial intervention considered in the model did not include osteoarthritis, although this is a potential long-term outcome in clinical practice. This approach was taken because the Delphi panel could not agree on the risk reduction for osteoarthritis due to sub-optimal treatment with microfracture.

Finally, this analysis was limited to an assessment of resource use and costs only. It is recognized that an

understanding of the impact of each intervention on health-related quality-of-life would enhance the economic evaluation of the device and allow this study to be compared with cost-utility analyses of similar therapies and those for different indications, in order to inform decision-makers more fully.

Conclusions

This analysis demonstrates that BST-CarGel could be a cost-saving alternative to microfracture alone over a relatively short period. This is due to greater improvements in the regeneration of chondral tissue with hyaline characteristics in patients requiring knee cartilage repair, as demonstrated by the clinical trial³¹, which can reduce the risk of treatment failure and improve structural outcomes. The risk reduction in requirement for pain management and secondary surgical intervention resulting from use of the device as an adjunct to microfracture is enough to offset the initial investment in the supplementary product by year 4 post-procedure. The benefits of the device are even more pronounced in those patients with lesions of larger sizes ($\geq 2 \text{ cm}^2$). Since knee injuries represent a considerable burden to the patient and to society, and repair procedures can be limited in their effectiveness, the device could be a valuable addition to the currently available surgical options.

Transparency

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Declaration of financial/other relationships

Data 4 Actions, Laval, Quebec, Canada. Julie Frappier is a consultant to Piramal Health Sciences. Dr William Stanish is Medical Advisor for Piramal, as the Principal Investigator of the clinical study and follow-up. He is also a member of Piramal's Scientific Advisory Board. Dr Mats Brittberg is Medical Advisor for Piramal, and is a member of Piramal's Scientific Advisory Board. He is also a consultant to Sanofi Biosurgery, Anika Therapeutics, BMI Medical Implants, and owns stock in Neurovive. Dr Matthias Steinwachs is a Medical Advisor for Piramal, and is a member of its Scientific Advisory Board. Dr Alberto Restrepo and David Castelo have disclosed that they are employees of Piramal Life Sciences. Lydia Crowe is an employee of Abacus International, a company that was funded by Piramal to develop this study. JME Peer Reviewers on this manuscript have no relevant financial or other relationships to disclose.

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